

# gaim International 2010

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Grimaldi Forum, Monaco

14 June: UCITS & Managed Accounts Summit

15-17 June: Main Conference

Free For End Investors

## NEW Academic & Industry Research For 2010



Professor Randy Cohen  
MIT SLOAN  
Author Of New Research On Asset Allocation



Nassim Taleb  
UNIVERSA ASSET MANAGEMENT  
Author Of New Research On Crowd Behaviour & Risk Perception



Lawrence MacDonald  
Lehman Eyewitness  
Author Of "A Colossal Failure of Common Sense"



Yariv Itah  
CASEY QUIRK & ASSOCIATES  
Author Of New Research On Key Industry Trends For 2010

Gold Sponsor



## Achieve Your Business Goals At The World's Largest Hedge Fund Event

### Hedge Fund Manager Benefits

- Meet 300+ Active Investors In The Alternatives World In Just 4 Days
- Use Our Unrivalled Structured Networking To Meet The Right Investor For Your Fund
- Learn From The Top Hedge Fund Brands & The Renowned Industry Stars

### Investor Benefits

- Discover 2010's Top Performing Hedge Funds & Hedge Fund Strategies
- Take Part In Our Structured Networking To Meet Funds Of Interest To You
- Benefit From Our New Investor-Driven & Comprehensive Programme

## Meet Over 300 End Investors & Asset Allocators



Danny Truell  
THE WELLCOME TRUST



Michael Powell  
UNIVERSITIES SUPERANNUATION SCHEME



Gerlof de Vrij  
ALL PENSIONS GROUP (APG)



Tony Brocardo  
BARCLAYS PENSION FUND



Theodore Economou  
CERN PENSION FUND



Larry Kochard  
GEORGETOWN UNIVERSITY



Ricardo Weiss  
FAPES-BNDES PENSION FUND BRAZIL



Diego Icaza  
BBVA PRIVATE PENSION FUND, PERU

## Hear From The Industry's Biggest Stars



Mike Novogratz  
FORTRESS INVESTMENT GROUP



Bernard Oppett  
CENTAURUS CAPITAL



Byron Wien  
BLACKSTONE ADVISORY SERVICES



Rick Sopher  
LCF ROTHSCHILD ASSET MANAGEMENT



Elena Ambrosiadou  
IKOS



Peter Clarke  
MAN GROUP PLC



Hugh Hendry  
ELECTICA ASSET MANAGEMENT



Steve Friedman  
EOS PARTNERS

NEW

## Join Our UCITS & Managed Accounts Investor Summit

14 June 2010

Answering The Needs Of The Post-Crisis Investor:  
New Thinking On Liquidity & Transparency In Hedge Fund Investing

- ### The Exclusive Benefits Of Attending
- Meet NEW Investors & Asset Allocators Active In UCITS & Managed Accounts
  - Discover How To Fine-Tune Your Strategy
  - Pitch Your Fund During The UCITS & Managed Accounts QuickFire Showcase
  - Receive An Exclusive Pass To The Investor Drinks Reception & Meet The GAIM Investor Community In Advance Of The Main Conference

### Meet New Hedge Fund Investors At The Summit



Mario Therrien  
CAISSE DE DEPOT ET PLACEMENT DU QUEBEC



Olivier Couvreur  
AA ADVISORS



Jose Galleano  
3A & 3A ASIA



Mussie Kidane  
PICTET

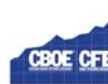
## What's New For 2010?

- **More Institutional Investors Than Ever Before** – Meet more endowments, pension plans and foundations than at any other alternatives event.
- **New Special Focus Investor Groups** – Hear from Latin American Investors, Nordic Investors, Middle-Eastern Investors, Retail Distributors & Fund Platforms.
- **New UCITS & Managed Account Investor Summit** – This separately bookable summit (14 June) focuses on the new generation of liquid and transparent products
- **New Asset Allocation & Manager Selection Focus Day** – Discover how top end investors (Wellcome Trust, Barclays Pension Fund, CERN Pension Fund) are changing their asset allocation.
- **Hone Your Business Skills At 3 New Inspiring Mini-Workshops:** 1. How to deliver the perfect pitch for investment; 2. Mastering the art of rational decision making under pressure and 3. Using behavioural indicators to detect deception & uncertainty.
- **New Range Of Hedge Fund Strategies In Focus:** Including Global Macro, Fixed Income, CTAs, Systematic Trading, Credit, Distressed Debt, Environmental, SRI & Commodities.
- **New Academic Research On Hedge Fund Asset Allocation** By renowned Hedge Fund Expert Professor Randy Cohen Of MIT SLOAN
- **New Enhanced Ways of Connecting & Promoting Your Fund** (please turn over for more information)

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# GAIM International 2010: Meeting The Needs Of The Global Alternatives Community

## CONNECTING INVESTORS & FUND MANAGERS

### GAIM International's Unique Structured Networking Offering: Ensuring You Connect With The Right People

#### • Daily Investor Speed-Networking

Sign up for a guaranteed introduction and networking with 25 investors in each session.

#### • Hard Copy Asset Manager Listings

Investors will receive hard copy listings of all the asset managers in attendance so they can look through and see who is active in strategies relevant to them. Ensure your fund strategies are listed so the investors hear about them.

#### • Hard Copy Investor Strategy Search Listings:

When you arrive at the event you will be given a hard copy of all the investors in attendance and in-depth data on what strategies/vehicles they are actively investing in. There will be over 500 separate search listings to look through. No other conference is able to offer you such tailored and useful information on the investors in attendance.

#### • MyGAIM 2010 – Your Event Linked-In

This networking site allows you to view who will be attending and make contact with them in advance-perfect for scheduling meetings! You can use it as a tool to upload your profile, promote your business and make contact with potential clients.

#### • Delegate Quickfire Showcase 2010

Sign up to pitch your fund to our investor panel and a friendly watching crowd full of investors. There are 30 slots available throughout the event. You will be prompted to sign up in advance two weeks prior to the event. For 2010, you will receive friendly allocator feedback. It is guaranteed fun, informal and effective.

#### • Meet The Investor Roundtables

Hear from and meet the specific type of investor you are interested to work with:

- Private Banks
- Family Offices
- Institutional Investors
- NEW for 2010: Sovereign Wealth Investors
- NEW for 2010: LATAM Institutional Investors
- NEW for 2010: Hedge Fund Retail Distributors

#### • Investor Strategy Roundtables

Attend small group roundtables hosted by investors on their preferred strategies. Hear what they want and what they look for in:  
Emerging Markets, CTA, Global Macro, Distressed Debt, Fixed Income, Alternative Alternatives, Commodities, Energy, Environmental, Asset based lending.

#### • Top Performing Fund CapIntro Showcases

Profile your fund in front of our investor community. Each session offers 5 interesting & top performing funds the opportunity to discuss their fund for 10 minutes. These slots are pre-bookable so please email [vchatterton@icbi.co.uk](mailto:vchatterton@icbi.co.uk) if you would like to take part.

## WHAT'S NEW FOR 2010?

### MORE Investors Attending Than Ever Before

GAIM International really is making a name for itself as the investor's favourite alternatives conference! For 2010 we have more investors (including many more institutional investors) than any other hedge fund event.

### NEW Strategic Insights From The Big Hedge Fund Brands

For 2010, not only do we have the top brands from previous years returning, we also have top brands on board that are new to the event including

- **Fortress Investment Group**
- **Centaurus Capital**
- **Blackstone Advisory Services**
- **Gartmore**
- **Bluecrest Capital Management**
- **EOS Partners**
- **Man Group Plc**
- **LCF Edmond De Rothschild Asset Management Ltd**

### NEW UCITS & Managed Accounts Investor Summit:

Today, liquidity is now king and transparency is a pre-requisite, so this Summit is specifically designed to answer the needs of the post-crisis investor & to offer new thinking on the importance of liquidity & transparency in hedge fund investing. At this summit you will:

- Meet new investors & asset allocators active in UCITs & Managed Accounts
- Discover how to fine-tune your strategy
- Pitch your fund during the UCITs & Managed Accounts Quickfire Showcase
- Receive an exclusive pass to the investor drinks reception & meet the GAIM International investor community in advance of the main conference

### NEW Asset Allocation & Manager Selection Focus Day

This takes place during The Main Conference to make sure you are up to speed with the new criteria! The focus day is called:

#### CREATING A NEW ASSET ALLOCATION & MANAGER SELECTION MODEL: Fresh Perspectives For Post Credit-Crunch Investment Management

During this day you will:

- Discover how top end investors are changing their asset allocation. Hear from the Wellcome Trust, Barclays Pension Fund, CERN Pension Fund among others
- Meet and quiz the investors on their strategies during our investor lunch tables
- Hear about new trends in manager selection from top industry FOFs including Arden Asset Management, Olympia Capital Management, and EIM

### NEW Hone Your Business Skills At 3 Special Mini-Workshops

These unique workshop sessions are designed to give you access to the experts that can really improve the way you do business.

Benefit from expert insight into:

- **How To Give The Perfect Pitch To Investors** - Explore what you can do to improve your current pitch
- **How To Detect Deception And Uncertainty In A Potential New Business Partner** - This workshop is led by an expert with a previous career in the U.S. intelligence community!
- **How To Perfect The Art Of Rational Decision Making** - Learn how to interpret risk and manage fear and greed

## MEET OVER 300 INVESTORS & 500 TOP MANAGERS IN ONE PLACE AT ONE TIME

### The Investor's Event Of Choice For Meeting The Winning Funds Of 2010

Allow Us To Streamline Your Meeting Schedule & Your Entertaining Expenses: At GAIM International This Year You Will Meet & Network With More Investors & Asset Allocators Than Ever Before! With Over 75 Investors & Asset Allocators Already Confirmed, GAIM 2010 Looks Set To Bring Together The Largest Investor Community So Far. We Are Predicting Over 300 Investors & Asset Allocators In Attendance!

#### Institutional Investors *Already Confirmed Include:*

Danny Truell, **The Wellcome Trust** • Michael Powell, **Universities Superannuation Scheme** • Tony Broccardo, **Barclays Pension Fund** • Larry Kochard, **Georgetown University** • Ricardo Weiss, **FAPES-BNDES Pension Fund, Brazil** • Theodore Economou, **CERN** • Mario Therrien, **CDPO** • Niels Oostenbrug, **MN Services** • Peter Meier, **Personalvorsorge-Stiftungen Der Sv Group** • Guan Seng Khoo, **Temasek Holdings** • Gerlof De Vrij, **All Pensions Group (APG)** • Digeo Icaza, **BBVA Private Pension Fund Perú, AFP Horizonte** • Nancy Blunk, **Permanent Fund Alaska** • Sassan Zaker, **Julius Baer Pension Fund** • George Moss, CIO, **LSU Foundation**

#### Family Offices *Already Confirmed Include:*

Nikos Latsos, **Alpheus Advisors** • Luis Rodriguez, **The Manhattan Family Office** • Steen Ehlers, **Ferguson Partners Family Office** • Candice Beaumont, **L Investments** • Lionel De Saint-Exupery, **CDIB Capital** • Brunello Nucci, **White Birch Associates** • Roberto Tronci, **Starfin** • Eric Debonnet, **HDF Finance** • Cedric Van Rijkvorsel, **IDS Capital** • Anthony Gordon, **Gordon Family Office** • Egon Vorfeld, **The Forum Finance Group** • Bernard Saint-Donat, **Saint Donat & Co** • Russell E. Lundeberg, **Barrett Capital Management** • Ghislain De Castelbajac, **Applied Business Intelligence** • Amin Al-Rashid, CEO, **AR Investment Partners** • Novaar • Gordon Grant Curtis, **Ci Investments**

#### Private Banking & Wealth Management *Already Confirmed Include:*














Minka Nyberg, **Bank Julius Bär** • Mussie Kidane, **Pictet Wealth Management** • David Miller, **Cheviot** • Mark Schindler, **Clariden Leu** • Cedric Kohler, **Lombard Odier Darier Hentsch & Cie** • Dino Sola, **Monaco Investment Research, S.A.R.L.** • Tony Gannon, **Abbey Capital** • Dieter Kaiser, **Ferri Institutional Advisors Gmbh** • Fabrizio Ladi Buccioli, **Reyl & Cie** • Karim Sharif, **Majlis Managers** • Thomas Fekete, **Barclays Wealth** • Richard Tomlinson, **Tomlinson Investment Consulting** • Maria Boyazny, **Siguler Guff** • Laurent Chevallier, **Eurofin Capital** • Katia Coudray Cornu, **UBP** • Borja Largo, **Allfunds Bank** • Miguel Tiedra, **BCV** • Faraz Sultan, **HSBC Private Bank**

#### Fund Of Funds *Already Confirmed Include:*

Jose Galleano, **3A** • Omar Kodmani, **Permal** • Maarten Nederlof, **PAAMCO** • Shakil Riaz, **Arden Asset Management** • Jaime Castan, **Man Investments** • Dennis Rhee, **Treesdale Partners** • Peter Coates, **Lighthouse Partners** • Olivier Couvreur, **AA Advisors** • Rick Sopher, **LCF Edmond De Rothschild Asset Management Ltd** • Paolo Barbieri, **Pioneer Alternative Investments** • Mustafa Jama, **Morgan Stanley Alternative Investment Partners** • Ingrid Nietsch, **FRM** • Niels Jenson, **Absolute Return Partners** • Guido Bolliger, **Olympia Capital Management** • Nicholas Verwighen, **EIM** • Roman Berri, **AXA Investment Managers** • Reza Vahabzadeh, **JP Morgan Alternative Asset Management** • Nicholas Hannan, **Oakley Alternative Investment Management Ltd**

# Day 1 Focus: Recalibrating The Business Model For The New Financial Decade

## GAIM International 2010 – Day One – Tuesday 15 June 2010

08.00	Registration			
08.45	 <p><b>BRAND NEW RESEARCH</b>  <b>A Redefined Hedge Fund Industry Reveals Itself:</b>                  Identifying The Key Trends To Watch Over The Next 12 Months  <b>Yariv Itah, Partner, CASEY QUIRK &amp; ASSOCIATES</b></p>	12.00	<p><b>THE GAIM LAUREATE ADDRESS</b>  <b>Crowd Behaviour &amp; Risk Perception</b>                  Why It Is Easier To Fool A Million People Than To Fool A Single Person  <b>Nassim Nicholas Taleb, Principal, UNIVERSA INVESTMENTS L.P.,</b>  <i>Distinguished Professor</i>  <b>NYU-POLYTECHNIC INSTITUTE &amp; The Author Of The Black Swan.</b></p> 	
09.15	<p><b>Challenge 1</b>  <b>Winning Business Models In Light Of New Investor And Regulatory Pressures</b>                  Operating In A World Of Greater Liquidity; Transparency; Changed Fee Arrangements &amp; New Hedge Fund Structures                  Moderator: <b>Dan Shapiro, Partner, SCHULTE ROTH &amp; ZABEL</b>                  Panellists:  <b>Byron Wien, Vice Chairman, BLACKSTONE ADVISORY SERVICES</b>  <b>Rick Sopher, Chairman, LCH INVESTMENTS NV &amp; Managing Director</b>  <b>LCF EDMOND DE ROTHSCHILD ASSET MANAGEMENT LTD</b>  <b>Peter Shoefeld, Managing Director, PSAM</b>  <i>Plus Final Speaker To Be Confirmed</i></p>    		<p><b>12.30 - 12.50</b>  <b>AN AUDIENCE WITH...Nassim Taleb</b>                  An informal 20 mins Q&amp;A session</p> <p><b>13.00 - 13.25</b>  <b>DELEGATE QUICKFIRE FUND SHOWCASE</b>                  Sponsored by</p>  <p>With Live Manager Selector Feedback                  Come, listen and cheer on ten brave funds with two minutes each, convincing the asset-allocating judges - strictly off-the-cuff with no props or Powerpoint.</p>	
10.00	<p><b>NEW STRATEGIC THINKING</b>  <b>The GAIM International Industry Health Check 2010</b>                  Measuring The Strengthening Pulse Of The Industry In Light Of Ongoing Restructuring, Consolidation &amp; M&amp;A And Determining Who Is Coming Out On Top?  <b>Kerry Storton, Partner, RED MOUNTAIN CAPITAL PARTNERS</b>  <i>Plus Former Senior Member, GOLDMAN SACHS' GLOBAL INVESTMENT GROUP</i></p> 		<p><b>12.30</b></p> <p><b>GAIM International CAPINTRO SESSIONS</b>                  In each showcase, hear and meet five different portfolio managers from some of today's top performing funds.</p> <p><b>Each fund has 10mins in total for presentation and questions</b></p> <p>13.30 - 14.30                  Showcase A  <b>SEE CAPINTRO SHOWCASE -</b>                  Theme  <b>Strategies With A Strong Opportunity Set</b>  <i>Line-Up To Be Announced End Of April</i></p> <p>13.30 - 15.30                  Showcase B  <b>GAIM INTERNATIONAL PRE-BOOKABLE INDEPENDENT SHOWCASE -</b>                  Theme  <b>Top Performing Funds &amp; New Launches</b>  <i>Current Line-Up Listed Below</i></p> <p><i>Would you like your fund to join the line up and present to our investor community? If so, please get in touch</i></p>	
10.30	<p><b>EXTENDED NETWORKING BREAK &amp; MORNING COFFEE:</b>  <b>GAIM INTERNATIONAL SPEED NETWORKING SESSION 1</b>                  The First Structured Speed-Networking Session With Asset Allocators (limited places)</p>			
11.20	<p><b>Challenge 2</b>  <b>GLOBAL ECONOMIC STRATEGY</b>                  What Strategies &amp; Opportunities Should We Be Pursuing &amp; How Can The Hedge Fund Industry Ensure That It Delivers In All Markets &amp; Conditions?                  Moderator To Be Announced                  Panellists:  <b>Steve Friedman, Managing Partner, EOS PARTNERS</b>  <b>Peter Clarke, CEO, MAN GROUP PLC</b>  <b>Bernard Oppetit, Chairman, CENTAURUS CAPITAL</b>  <b>Leda Braga, President, BLUECREST CAPITAL MANAGEMENT</b>  <b>Dr Chris Jones, Chief Investment Officer, KEY ASSET MANAGEMENT (UK) LIMITED</b>  <i>Member Of The SEB GROUP</i></p>     			
<p><b>MEET THE INVESTOR STREAM</b></p>		<p><b>THE INTERACTIVE CIRCUITS DAY 1:</b> Expert Faculty Discussion + Your Say Q&amp;A + Focussed Networking</p>		
	<p>Stream A  <b>MEET THE INVESTOR</b>                  Investor Strategy Roundtables</p> <p><b>INVESTORS</b></p> <ul style="list-style-type: none"> <li>Each Roundtable Is Hosted By At Least One Investor</li> <li>Choose Three Roundtables Per Session</li> <li>Roundtables Last 20 mins &amp; Are Repeated Three Times In Each Session</li> </ul> <p><b>Any Good Strategy x 2 Hosted by Family Office</b>  <b>Global Macro x FX Hosted by Multi-Family Office</b>  <b>Managed Futures &amp; Systematic Trading</b>  <i>Hosted by Private Client</i>  <b>Intermediary Vehicles x 2</b>  <i>(Fund-of-Funds/Managed Accounts/Multi-Strategy) Hosted by Corporate Treasury</i>  <b>Energy &amp; Environmental/ Commodities</b>  <i>Hosted by Family Office</i>  <b>Emerging Markets</b> Hosted by Private Client  <b>Equity Strategies</b> Hosted by Multi-Family Office</p>	<p>Stream B  <b>INVESTMENT STRATEGIES</b>                  Global Macro</p> <p>14.30  <b>GAIM THINKPIECE</b>                  Investing In An Era Of Sovereign Risk: What Are The Challenges?  <b>Dino Sola, MONACO INVESTMENT RESEARCH</b></p> <p>14.40  <b>EXPERT FACULTY DISCUSSION</b>                  Understanding The Recent Strength Of Global Macro Strategies &amp; How Can We Ensure Good Performance Continues?                  Asset Allocators  <b>Tony Gannon, ABBEY CAPITAL</b>  <b>Gerlof De Vrij, APG</b>                  Asset Managers  <b>Mustafa Jama</b>  <b>MORGAN STANLEY ALTERNATIVE INVESTMENT PARTNERS</b>  <b>Elena Ambrosiadou, IKOS</b>  <i>plus 2 Asset Managers tbc end of April 2010</i>                  15.20 - YOUR SAY Q&amp;A</p>	<p>Stream C  <b>MAKING THE MODEL WORK</b>                  Reinventing Fund Of Funds</p> <p>14.30  <b>EXPERT FACULTY DISCUSSION</b>                  Reinventing The Value Proposition Of Fund Of Funds In A Post-Madoff World To Give Investors Safe Access To Niche Hedge Funds &amp; The Opportunity To Diversify                  Moderated by:  <b>Kenneth Phillips</b>  <b>HEDGEMARK INTERNATIONAL, LLC</b>                  With Expert Faculty:  <b>Omar Kodmani, PERMAL</b>  <b>Maartin Nederlof, PAAMCO</b>  <b>Cedric Kohler, LOMBARD ODIER</b>  <b>Nicholas Hannan,</b>  <b>OAKLEY ALTERNATIVE INVESTMENT MANAGEMENT LTD</b>                  15.20 - YOUR SAY Q&amp;A</p> <p><b>FUND OF FUNDS</b></p>	
14.30			<p>Our independent Capital Introduction Session Profiles 10 Top Performing Funds &amp; New Launches in the market over 2 hours. Each fund has 10 minutes to describe the fund advantages in detail</p> <p>13.30 - 14.30                  Nordic Energy Trading  <b>Henrik Wennberg, PLENUM POWER SURGE FUND</b></p> <p>Credit  <b>Loic Fery, CHENAVARI INVESTMENT MANAGEMENT</b>                  14.30 - 15.30                  CTA/Systematic Trading  <b>Alexei Checklov, SYSTEMATIC ALPHA</b>                  European Focused Energy Trading  <b>Sorin Kjer Petersen, NEAS POWER FUND</b>                  Asia Equity Long/Short  <b>Adrien Gheur, APS ASSET MANAGEMENT</b>                  Opportunities In US RMBS &amp; ABS  <b>W. Gregory Drennen, IMC ASSET MANAGEMENT</b>                  Plus 2 more showcase slots available.                  If you have a top performing fund &amp; would like to join the showcase, please contact wchatterton@icbi.co.uk</p>	
15.30 - 16.20	<p><b>EXTENDED NETWORKING BREAK &amp; Afternoon Tea – INVESTOR SPEED-NETWORKING</b> Session 2 of 3                  The second of 3 fun sessions designed to enable you to meet a lot of investors fast! You will be able to swap business cards and briefly explain your interests before moving onto the next contact.</p>			
16.20	<p>Stream A  <b>MEET THE INVESTOR</b></p> <p><b>FAMILY OFFICES 1</b>                  Overcoming The Disconnect Between Risk &amp; Return: How Are Both Large &amp; Small Family Offices From Around The World Rethinking Their Portfolios And How They Wish To Invest In The Future?                  Moderator:  <b>Dori Dana-Haeri, ACROSTIC</b>                  Panellists:  <b>Nikos Latsos, ALPHEUS ADVISORS</b>  <b>Steen Ehlert, FERGUSON PARTNERS FAMILY OFFICE</b>  <b>Egon Gordon, GORDON FAMILY OFFICE</b>  <b>Egon Vorfeld, THE FORUM FINANCE GROUP</b></p>	<p>Stream B  <b>INVESTMENT STRATEGIES</b>                  CTAs &amp; Syst. Trading</p> <p>Was 2009 An Atypical Year For CTAs Or Was It Just Part Of The Cycle &amp; How Can Investors Use A CTA In A Large Diversified Portfolio?                  Asset Allocators:  <b>Miguel Tiedra, BCV</b>  <b>Laurent Chevallier, EUROFIN CAPITAL</b>                  Asset Managers:                  5 Asset Managers tbc by the end of April 2010</p>	<p>Stream C  <b>MAKING THE MODEL WORK</b>                  Risk Management &amp; Due Diligence</p> <p><b>EXPERT PANEL DISCUSSION</b>                  Rethinking Risk Management &amp; Good Governance                  Moderated by:  <b>Mike Hartwell, DELOITTE</b>                  Panellists  <b>Luis Rodriguez, MANHATTAN FAMILY OFFICE</b>  <b>Guan Seng Khoo, TEMASEK HOLDINGS</b>                  plus 2 Asset Managers tbc end of April 2010</p>	<p>Stream D  <b>NEW PRODUCTS</b>                  Liquid Vehicles &amp; Changing Regulation To Meet Business &amp; Investor Needs</p> <p>PwC Launch Their Whitepaper On "The Regulation, Taxation And Distribution Of Hedge Funds Around The Globe"  <b>Olwyn Alexander, PRICEWATERHOUSECOOPERS (Ireland)</b>  <b>Robert Mellor, PRICEWATERHOUSECOOPERS (UK)</b></p> <p><b>Empowerment And Control:</b>                  Understanding The Key Benefits And Limitations Of Liquidity, How Can Asset Allocators Use, Optimize And Supplement Managed Accounts In Their Portfolio Allocations?  <b>Nicolas Hirsch, AMUNDI HEDGE</b></p>
16.45				
17.10	<p><b>NEW RETAIL DISTRIBUTORS &amp; FUND PLATFORMS</b>                  How Comfortably Will The New Generation Of Liquid &amp; Transparent Hedge Fund Products Fit Into Traditional Retail Platforms?                  Moderator:  <b>Amy Bensted, PREQIN</b></p> <p><b>NEW INVESTORS</b></p> <p>Panellists:  <b>Mussie Kidane, PICTET</b>  <b>Borja Largo, ALLFUNDS</b>  <b>Paolo Barbieri, PIONEER ALTERNATIVE INVESTMENTS</b></p>	<p><b>Quantitative, Trend Following, CTAs &amp; Global Macro Showcase</b></p> <p>Hear from the top performing quantitative funds &amp; understand the underlying strategies behind their success                  The final lineup to be announced end of April. If you have a top performing fund in this strategy please contact wchatterton@icbi.co.uk</p>	<p>Effectively Marrying Qualitative And Quantitative Due Diligence  <b>Meredith Jones, PERTRAC FINANCIAL SOLUTIONS</b></p> <p>UCITS – Hedge Funds &amp; Their Administrative Implementation:                  The Dark Side Of The Moon  <b>Serge Dollendor, ALCEDA FUND MANAGEMENT</b></p>	
17.35			<p>How Efficient Product Servicing Can Support Alternative Investments In A Regulated Environment  <b>Vincent Beaujeu-Dumontet</b>  <b>CAGEIS INVESTOR SERVICES</b></p> <p><b>NEW GAIM THINKPIECE</b>                  Re-aligning Your Strategy To Meet With Investor Needs: Which Product Appeal To The Investor Now &amp; Why?                  Speaker Tbc</p>	
18.00 - 20.00	<p>A Reception For All Delegates  <b>THE GAIM INTERNATIONAL 2010 DRINKS RECEPTION</b></p>			

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# Day 2 Focus: Reforming The Hedge Fund/Investor Relationship












## GAIM International 2010 - Day Two – Wednesday, 16 June 2010

08.45	Welcome Coffee			
<b>THE INTERACTIVE CIRCUITS DAY 2:</b> GAIM Thinkpiece + Expert Faculty Discussion + Your Say Q&A + Focussed Networking				
09.15	Stream A - <b>WINNING INVESTMENT STRATEGIES</b> <b>Emerging Markets</b>	Stream B - <b>TOP PERFORMING STRATEGIES</b> <b>Fixed Income</b>	Stream C - <b>MAKING THE MODEL WORK</b> <b>Attracting Alternative Capital &amp; Seeding Models</b>	
09.15	<p><b>SPECIAL FOCUS LATIN AMERICAN INVESTORS</b> Where Are We On The Evolution Towards Greater Flexibility On Asset Allocation &amp; On Shore/Off Shore Regulations? Moderator: <b>Al Samper</b></p> <p>Panelists: <b>Ricardo Weiss, FAPES-BNDES PENSION FUND BRAZIL</b> <b>Digeo Icaza, BBVA PRIVATE PENSION FUND PERU, AFP HORIZONTE</b> <b>Melvin Escudero, PERUVIAN INSURANCE SUPERINTENDENCY</b></p> <p><b>EXPERT FACULTY DISCUSSION</b> Are Emerging Markets Decoupling From The Western Economies, How Have They Stood Up To The Crisis &amp; Can We Reconcile Liquidity With Emerging Market Strategies? Moderator: <b>Ed Rogers, ROGERS INVESTMENT ADVISORS</b></p> <p>Panelist: <b>Ajay Jani, GRAMERCY</b> plus 2 Asset Managers tbc end of April 2010</p>	<p>09.15 <b>GAIM THINKPIECE</b> Charting The Rise &amp; Rise Of Fixed Income <b>Brunello Nucci, WHITEBIRCH ASSOCIATES</b></p> <p>09.25 <b>EXPERT FACULTY DISCUSSION</b> After A Promising 2009, How Can We Ensure That Fixed Income Is The Darling Of 2010-2011?</p> <p>Asset Allocators: <b>Brunello Nucci, WHITEBIRCH ASSOCIATES</b> <b>Dennis Rhee, TREESDALE</b></p> <p>Asset Managers: <b>Jeff Kronthal, KLS DIVERSIFIED</b> plus 3 Asset Managers tbc end of April 2010</p> <p>10.05 - YOUR SAY Q&amp;A</p>	<p>09.15 <b>GAIM THINKPIECE</b> <b>Seeding In Practice Case Study:</b> Exploring The Reality Of The Process Speaker: <b>Patric de Gentile-Williams, FCA</b> Seeded Firm: <b>Ralph Nacey, WESTSPRING ADVISORS</b></p> <p>09.35 <b>EXPERT FACULTY DISCUSSION</b> What Are The Benefits &amp; Downsides For These Different Approaches From The Investor &amp; Manager Perspective? Moderator: <b>Michael Landau, UOB GLOBAL CAPITAL</b></p> <p>Panelists: <b>Mona Aboelnaga Kanaan, PROCTOR INVESTMENT MANAGERS LLC</b> <b>Patric de Gentile-Williams, FCA</b> <b>Ronnie Wu, PENJING ASSET MANAGEMENT</b> <b>Mikael Spångberg, SEB</b></p> <p>10.05 - YOUR SAY Q&amp;A</p>	
<b>EXTENDED NETWORKING BREAK &amp; MORNING COFFEE: GAIM INTERNATIONAL SPEED NETWORKING SESSION 3</b> <i>The final of 3 fun sessions designed to enable you to meet a lot of Investors fast! You will be able to swap business cards and briefly explain your interests before moving onto the next contact.</i>				
<b>CHAIRMAN DAY 2 ADDRESS</b>				
10.55	<p><b>NEW INVESTOR RESEARCH</b> New Institutional Investor Research From US and Europe: The Evolving Landscape For Hedge Fund Products, Client Concerns, Key Selection Criteria And New Considerations When Developing Your Distribution Strategy. <b>Rodger Smith, Managing Director, GREENWICH ASSOCIATES (via Satellite)</b></p>		<p style="text-align: center;"><b>BUFFET LUNCH IN THE EXHIBITION AREA</b> <b>- PLUS YOUR CHOICE OF LUNCHEON EVENTS</b></p> <p>13.40 - 14.05 - <b>DELEGATE QUICKFIRE FUND SHOWCASE</b> Sponsored by </p> <p><i>with Live Manager Selector Feedback</i> Come, listen and cheer on ten brave funds with two minutes each, convincing the asset-allocating judges - strictly off-the-cuff with no props or Powerpoint.</p> <p>Followed By: 14.05 - 14.35 - <b>GAIM THINKPIECE</b> Learning From A Chess Master: Applying Game Strategy To Systematic Trading <b>Ron Henley, RWH ADVISORS</b></p> <p>14.15 - 15.15 - <b>GAIM International CAPINTRO ALLIANCE SESSIONS</b> In each showcase, hear and meet five different portfolio managers from some of today's top performing funds.</p> <p><b>Each fund has 10mins in total for presentation and questions</b></p> <p>Showcase A: <b>UBS CAPINTRO SHOWCASE</b> Theme: tbc Line-Up To Be Announced End Of April</p> <p>Showcase B: <b>PRE-BOOKABLE SHOWCASE</b> Theme: <b>Top Performing Funds &amp; New Launches</b> <i>The final lineup to be announced end of April. If you have a top performing fund please contact vchatterton@icbi.co.uk</i></p>	
11.20	<p><b>Life Settlements:</b> The Appeal Of An Uncorrelated Asset Class In All Market Conditions <b>Michael T. Crane, Managing Director, Capital Markets, COVENTRY CAPITAL</b></p>			
11.45	<p><b>LEADING MINDS INTERVIEW</b> How Does The World's Largest Sovereign Wealth Fund View Alternatives In Their Portfolio? <b>Al Samper, Former Chairman, VIRGINIA RETIREMENT SYSTEM</b> In Discussion With The <b>CHINA INVESTMENT CORPORATION</b> speaker tbc end of April 2010</p>			
12.10	<p><b>Reforming The Hedge Fund / Investor Relationship</b> Achieving Better Liquidity, Understanding Fee Flexibility &amp; Determining What Tailored Solutions The Hedge Fund Should Be Offering The Post-Credit Crunch Investor Moderator: <b>Al Samper, Former Chairman, VIRGINIA RETIREMENT SYSTEM</b></p> <p>Panelists: <b>Michael Powell, Head of Alternative Assets, USS</b> <b>Niels Oostenbrug, Director, Alternative Investment Programme, MN SERVICES</b> <b>Theodore Economou, Chief Executive, Pension Fund Management Unit, CERN</b> <b>Larry Kochard, Chief Investment Officer, GEORGETOWN UNIVERSITY</b> <b>Gerlof De Vrij, Chief Investment Officer, APG</b></p>			
12.50	<p><b>THE GAIM INTERNATIONAL 2010 Debate</b> The Gap In The Curtain – How Great Minds Disagree <b>Mike Novogratz, Principal &amp; Member Of The Board, FORTRESS INVESTMENT GROUP</b> &amp; <b>Hugh Hendry, CIO &amp; Co-Founder, ECLECTICA ASSET MANAGEMENT</b></p>			
<b>Stream A MEET THE INVESTOR INVESTORS</b>				
15.15	<p><b>Investor Strategy Roundtables</b> • Each Roundtable Is Hosted By At Least One Investor • Choose Three Roundtables Per Session. • Roundtables Last 20 mins &amp; Are Repeated Three Times In Each Session</p> <p><b>Any Good Strategy x 2TBC</b> Hosted By: <b>Private Bank Emerging Managers</b> Hosted By: <b>Family Office Intermediary Vehicles (FOFs/Managed Accounts/Multi-Strategy)</b> Hosted By: <b>Multi-Family Office CTA, Global Macro &amp; FX</b> Hosted By: <b>Corporate Treasury Credit Strategies</b> Hosted By: <b>Private Client</b></p>		<p style="text-align: center;"><b>Stream B INVESTMENT STRATEGIES Credit</b></p> <p><b>Credit/Distressed – “The Best Opportunity Of A Lifetime” Redux</b> <i>With the significant rally in credit instruments since 2008, how and where are managers finding attractive risk-adjusted returns?</i></p> <p>Moderator: <b>Peter M. Lupoff, TIBURON CAPITAL MANAGEMENT</b></p> <p>Asset Allocators: <b>Russell E. Lundberg, Jr, BARRETT CAPITAL MANAGEMENT, LLC</b> <b>Ingrid Nietsch, FRM</b></p> <p>Asset Managers: plus 5 Asset Managers tbc end of April 2010</p>	
15.40	<p><b>PRIVATE BANKING &amp; WEALTH MANAGEMENT</b> How Are The Winning Distribution Networks &amp; Asset Allocators Of The Future Re-Assessing Due Diligence &amp; Manager Selection Strategy?</p> <p>Moderator To Be Announced</p> <p>Panelists: <b>Fabrizio Ladi, REYL &amp; CIE</b></p> <p><b>Dieter Kaiser, FERI INSTITUTIONAL ADVISORS</b> <b>Faraz Sultan, HSBC PRIVATE BANK</b></p>			
16.05	<p><b>Efficient Volatility Trading</b> Using VIX &amp; VSTOXX Products To Hedge Equity &amp; Credit Portfolios <b>Joshua Spitz, BARCLAYS CAPITAL</b></p> <p>Threats &amp; Opportunities For Offshore Domiciles Speaker tbc <b>BUSINESS BERMUDA</b></p> <p>How To Perform A Due Diligence On A Managed Account Platform <b>Nathanael Benzaken, LYXOR AM</b></p> <p>Exploring The Benefits Of Shared Infrastructure Platforms Vs Front &amp; Back Office Systems Speaker tbc</p>			
16.30	<p><b>Stream C MAKING THE MODEL WORK</b> <b>Achieving Best Practice Hedge Fund Operations &amp; Utilising Volatility Strategies</b></p> <p>The Commodities Boom: Will This Continue &amp; How To Make The Most Of The Opportunities? Moderator To Be Announced</p> <p>Asset Allocators: <b>Jose Galleano, 3A</b> <b>Niels Jensen, ABSOLUTE RETURN PARTNERS</b></p> <p>Asset Managers: <b>Henrik Wennberg, PLENUM</b> <b>Courtenay Wolfe, SALIDA CAPITAL</b> <b>Frank Holmes, MERIDIEN FUND MANAGERS</b> plus 1 Asset Manager tbc end of April 2010</p>			
16.55	<b>Afternoon Tea - USER SMART ROUNDTABLES</b>			
<b>Stream A MEET THE INVESTOR FAMILY OFFICES</b>				
17.25	<p><b>Leveraging Manager Relationships To Create Investment Opportunities</b> Family Office Discussion Moderator: <b>Alberto Maria Finali, SYMPOSIUM CAPITAL MANAGEMENT</b></p> <p>Panelists: <b>Roberto Tronci, STARFIN</b> <b>Lionel De Saint-Exupery, CDIB CAPITAL</b> <b>Bernard Saint-Donat, SAINT DONAT &amp; CO</b></p>		<p><b>Stream B MEET THE INVESTOR Middle Eastern Investors MIDDLE EAST INVESTORS</b></p> <p><b>The Gulf Investment Paradigm - Shifting Sands, Shifting Time.</b> What Effect Has The Global Crisis, The New Normal, And Its Aftermath On Gulf Investors And Their Global Allocations And Strategies Moderator: <b>Karim Shariff, MAGLIS MANAGERS</b></p> <p>Panelists: <b>Ghislain de Castelbajac, APPLIED BUSINESS INTELLIGENCE</b> <b>Amin Al-Rashid, AR INVESTMENT PARTNERS</b> Speaker tbc, NOVAAR</p>	
18.15	<b>GAIM INTERNATIONAL '2010 Drinks Reception</b>			
20.00	<b>GAIM INTERNATIONAL '2010 Drinks Reception</b>			

# Day 3 Focus: Creating A New Asset Allocation & Manager Selection Model

## Fresh Perspectives For Post Crisis Investment Management

### GAIM International 2010 Day Three – Thursday, 17 June 2010

09.15	Chairman's Introduction <b>Sassan Zaker, Head Of Alternatives, JULIUS BEAR</b>	
09.30	<b>NEW ASSET ALLOCATION RESEARCH BRIEFINGS</b> 15mins - Pension Fund Research Just How Are Pension Plans & Endowments Planning To Allocate To Alternatives Moving Forward? <b>Jonathan Haugh, Head Of Pension &amp; Endowment Strategy</b> <b>BOFA MERRILL LYNCH GLOBAL RESEARCH</b> 15mins - Behavioural Finance Research Exploring The Impact Of Behavioural Issues & Heuristics In Portfolio Construction <b>Mark Schindler, Portfolio Manager, Alternative Investments, CLARIDEN LEU</b>	 
10.00	<b>BIG PICTURE ASSET ALLOCATION</b> Determining The Role Of Alternatives In Asset Allocation Going Forward & Redesigning Your Portfolio Strategy To Fit With The New Realities Of Current Liabilities Moderator: <b>Dr. Nadja Pinnavaia, Founding Partner, ARITY ASSET MANAGEMENT</b> Panellists: <b>Danny Truell, CIO &amp; Member Of The Executive Board, WELLCOME TRUST</b> <b>Tony Broccardo, CIO, BARCLAYS PENSION FUND</b> <b>Thomas Thygesen, Chief Strategist, SEB X-Asset Strategies Team, SEB</b> Final Panellist tbc 10mins - FOCUSED ASSET ALLOCATION Q&A	  
10.50	Morning Coffee - Plus: 10.50 - 11.15 GAIM THINKPIECE New Research Into FOHF Manager Selection: Measuring Alphas And Factor Exposures Of FOHF <b>Peter Meier, Centre for Alternative Investments &amp; Risk Management, ZURICH UNIVERSITY OF APPLIED SCIENCES &amp; Member Of The Board, BVG-STIFTUNG DER SV GROUP PENSION FUND &amp; SWISSBROKE VORSORGESTIFTUNG PENSION FUND</b>	
11.10	Exploring New Trends In Portfolio Construction For Institutional Investors • Effective risk management strategies • Managing liquidity • Challenges of active management • Preferences for asset classes and geographies • Keeping an eye on liabilities Moderator: <b>Sorina Givulichian, Former National Director, Institutional Solutions RUSSELL INVESTMENTS</b> Panellists: <b>Nancy Blunk, Board Of Trustees, PERMANENT FUND ALASKA</b> <b>George Moss, CIO, LSU FOUNDATION</b> plus 2 Investors tbc end of April 2010	  
11.50	<b>HONING YOUR SKILLS – Special Workshop Sessions</b>	
	<b>The Perfect Pitch: Top Tips To Make You Stand Out</b> Understand the psychology of buying, learn what tricks work – and what doesn't & utilise how pitch checklists to reduce risk and improve success rate <b>Benjamin Ball</b> BENJAMIN BALL ASSOCIATES	<b>Keeping It Real... The Art Of Rational Decision Making</b> Understand the way your brain interprets risk. Learn why 'smart' isn't enough and how 'fear and greed' aren't the demons you think they are! <b>Denise Shull</b> TRADERPSYCHES
	<b>Detecting Deception &amp; Uncertainty During Interviews</b> Effective Diligence & Investment Analysis Discover a proprietary behaviour assessment methodology originally developed in the US intelligence community <b>BUSINESS INTELLIGENCE ADVISORS</b>	
12.50	<b>BUFFET LUNCH IN THE EXHIBITION PLUS LUNCHTIME EVENTS</b>	
	12.50 - 13.20 Meet The Investor Lunchtables	13.20 - 13.50 <b>DELEGATE QUICKFIRE FUND SHOWCASE</b> Sponsored by  & Live Manager Selector Feedback Come, admire and cheer on ten brave funds with two minutes each, convincing our panel of asset-allocating judges of their Unique Selling Proposition-strictly off-the-cuff with no props or powerpoint.
13.50	<b>POST-CRISIS THINKING IN MANAGER SELECTION</b> 40mins Determining The Important Factors Impacting Manager Selection In Our Post-Crisis World & Are These Changes Long Lasting? Moderator to be announced Panellists: <b>Shakil Riaz, Managing Director &amp; Member Of Arden Investment Committee ARDEN ASSET MANAGEMENT</b> <b>Guido Bolliger, Chief Investment Officer, OLYMPIA CAPITAL MANAGEMENT</b> <b>Nicholas Verwiltgen, Partner, Member of the Executive Committee, Member Of The Investment Committee, Chief Product &amp; Solutions Officer, EIM</b> <b>Roman Berri, Portfolio Manager, Fund Of Hedge Funds AXA INVESTMENT MANAGERS SWITZERLAND</b> <b>Reza Vahabzadeh, Head Of Hedge Fund Advisory JP MORGAN ALTERNATIVE ASSET MANAGEMENT</b>	
14.40	<b>NEW RANDY COHEN HEDGE FUND INVESTING MASTERCLASS</b> 40mins - New Academic Research Identifying Key Indicators Of Out-Performing Hedge Fund Managers In The Evolving Financial Marketplace <b>Randolph B Cohen, Visiting Associate Professor, MIT SLOAN SCHOOL</b> 10mins - Q&A 20mins - FOCUSED ASSET ALLOCATION GROUP NETWORKING	
16.00	<b>THE GAIM OPENMINDS KEYNOTE</b> <b>LEHMAN BROTHERS EYEWITNESS &amp; THE UNPUBLISHED SECRETS</b> The Vice President Who Blew The Lid Off Lehman Brothers. Lawrence McDonald, The Bestselling Author Of 'A Colossal Failure of Common Sense' Now Reveals What Couldn't Be Published An Insider's Unpublished Account Of Astonishing Global Recklessness: The Implications For The Future Of Finance <b>Lawrence G McDonald, Former Vice President, LEHMAN BROTHERS</b>	
16.40	<b>GAIM INTERNATIONAL 2010 LEAVING DRINKS</b>	

# NEW UCITS & Managed Accounts Investor Summit:

## Monday 14 June 2010

NEW SUMMIT

### Answering The Needs Of The Post-Crisis Investor: New Thinking On Liquidity & Transparency In Hedge Fund Investing

10.00	Registration & Morning Coffee	
10.30	<b>NEW RESEARCH - Expanding Distribution Channels</b> Which New Distribution Channels Will Offer The Greatest Opportunities For The Hedge Fund Industry? <b>Joe Nicholas, Founder &amp; Chairman, HFR</b>	
11.00	<b>INVESTOR PERSPECTIVE PANEL</b> Determining The Appeal & The Potential Downsides Of Investing In The New Generation Of Liquid & Transparent Products. Which Products Appeal Most & Why? Moderator: <b>Bob Jenkins, CEO, COMBINATORICS &amp; Former Chairman INVESTMENT MANAGEMENT ASSOCIATION, UK</b> Panellists: <b>Olivier Couvreur, CIO &amp; Head Of Alternatives, AA ADVISORS</b> <b>Jaime Castan, Head Of Hedge Fund Research, MAN INVESTMENTS</b> <b>David Miller, Head Of Alternative Investments, CHEVIOT</b>	
11.40	<b>REGULATORY UPDATE</b> UCITS & Hedge Funds – The Reality Of On-Shore Regulation <b>Grelan O'Kelly, Derivatives &amp; Risk Management Policy Unit, FINANCIAL INSTITUTIONS AND FUNDS AUTHORISATION, IRELAND</b>	
12.05	Extended Networking Lunch	
	<b>INDUSTRY BRIEFING: UCITS 3</b> How do investor's view UCITS 3? How can I fine-tune my UCITS strategy? Which investors are looking at UCITS funds? Afternoon Summit Chairman: <b>Stuart MacDonald, GEMS ADVISORS</b>	
13.20	<b>Exploring The First Fund Of UCITS Hedge Fund</b> • What has been the investor response? • Can returns meet expectations with an extra layer of fees? • What is the selection process for the Fund Of Fund? <b>Jose Galleano, CIO, 3A SA &amp; 3A ASIA LTD</b>	
13.40	<b>UCITS IN ASSET ALLOCATION</b> 15mins - Setting The Agenda - What Do End Investors Really Expect From UCITS Funds? Join A Panel Of Small Family Offices & HNWI's To Set Out Their Aims & Goals For Investing In UCITS Funds Line Up To Be Announced End Of April 35mins - Asset Allocator Response • Can UCITS funds really live up to investor expectations & how? • Onshore vs Offshore: Can you really achieve expected returns with the increased layer of fees? • Does the regulation of UCITS 3 funds really address and mitigate operational risks? • Can UCITS Funds really out perform hedge fund replicators? How Will The Asset Allocator Utilise UCITS...? Moderator To Be Announced Panellists: <b>Mussie Kidane, Head Of Fund Selection, PICTET</b> <b>Thomas Fekete, Managing Director, Investment &amp; Product, BARCLAYS WEALTH</b> <b>Minka Nyberg, Executive Director, Head Alternative Investments, BANK JULIUS BEAR</b> <b>Katia Coudray Comu</b> Executive Vice-President, Head Of Advisory Desk, and Multi-Management UNION BANCAIRE PRIVEE	
14.30	<b>25mins - The Practicalities Of UCITS Mini-Workshop</b> How To Incorporate UCITS As Part Of Your Business Strategy: The Challenges & The Opportunities <b>Marilyn Ramplin, CEO, RAMPLIN CAPITAL Founder Of UCITS FOR HEDGE FUNDS &amp; UCITS UNIVERSITY</b> 30mins - UCITS Panel Discussion <b>Examining The Pros &amp; Cons Of UCITS As A Business Strategy:</b> Determining The Trade Off Between Increased Distribution Opportunities & Returns Moderator: <b>Sophie Van Straelen, President, ASTERIAS</b> Panellists: <b>Greg Taylor, Head Of European Marketing &amp; Global Product Development, FRM</b> <b>Marilyn Ramplin, CEO, RAMPLIN CAPITAL Founder Of UCITS FOR HEDGE FUNDS &amp; UCITS UNIVERSITY</b> <b>Eric Debonnet, Head Of Research, HDF FINANCE</b> plus final panellist tbc end of April 2010	
15.25	Afternoon Tea - Plus: 15.35-16.10: <b>UCITS &amp; Managed Accounts QUICKFIRE SHOWCASE</b> Promote Your Fund In A Friendly, Informal Environment 10 Slots Available For Delegates Registered To The Summit.	
	<b>INDUSTRY BRIEFING: MANAGED ACCOUNTS</b> What do investors want? What structure suits your strategy best? What are the drawbacks?	
16.10	<b>Which Managed Account Business Model Is Most Attractive To Investors &amp; Why?</b> Using A Preferred Platform Or Creating One Privately With A Fund... Moderator: <b>Richard Tomlinson, Managing Director, TOMLINSON INVESTMENT CONSULTING</b> Panellists: The Institutional Perspective: <b>Mario Therrien, SVP, Funds - Private Equity, CDPQ</b> The Private Bank Perspective: <b>Minka Nyberg, Executive Director, Head Alternative Investments, BANK JULIUS BEAR</b> The Family Office Perspective: <b>Cedric van Rijckevorsel, Managing Director, IDS CAPITAL</b> The Platform Perspective: <b>Martin Gagnon, CEO, INNOCAP</b>	
16.50	<b>Aligning Business &amp; Investor Needs In A Holistic Managed Account Strategy</b> How To Balance Meeting Investor Requirements With Ensuring You Have The Correct Managed Account Architecture In Place For Your Fund? Moderator: <b>Richard Tomlinson, Managing Director, TOMLINSON INVESTMENT CONSULTING</b> Panellists: <b>Peter Coates, Investment Analyst &amp; Head Of The European Office LIGHTHOUSE PARTNERS</b> <b>Gabriel Bousbif, Head Of Managed Accounts, GOTTEX</b> <b>Martin Phipps, Head Of European Alternatives, GARTMORE</b> <b>Kenneth Phillips, CEO, HEDGEMARK INTERNATIONAL, LLC</b>	
17.25	<b>Managed Account Platform Selection</b> What Do Platforms Look For In A Fund, How Can You Get Your Fund Selected & What Are The Benefits/Downsides To Joining A Managed Account Platform? Manager Selectors From Top Platforms: Line Up To Be Announced End Of April 2010	
18.00	<b>EXCLUSIVE TO SUMMIT DELEGATES: Pre-Investor Dinner Drinks</b> Network with the Investors with your exclusive invitation to the drinks before the Investor only dinner	
20.00	<b>THE 5th ANNUAL GAIM INTERNATIONAL INVESTOR ONLY DINNER</b> End Investors - Family Offices, Pension Funds, Endowments, Corporate Treasury, Private Clients: Your Opportunity To Meet Your Peers From Around The World Prior To The Event and Compare Notes, Swap Ideas In A Friendly, Informal Environment. Places Are Limited, So Register Now	









18.00 - 20.00 A Reception For All Delegates THE GAIM INTERNATIONAL 2010 DRINKS RECEPTION

15.30 - 16.20 EXTENDED NETWORKING BREAK & Afternoon Tea & Session 2 of 3 INVESTOR SPEED-NETWORKING

Stream D: NEW PRODUCTS Liquid Vehicles & Changing Regulation To Meet Business & Investor Needs

16.20 PwC Launch Their Whitepaper On "The Regulation, Taxation And Distribution Of Hedge Funds Around The Globe"

A panel of experts, including Olwyn Alexander (PwC Ireland) and Rob Mellor (PwC UK), discuss the main issues facing the hedge fund industry...

Olwyn Alexander, Partner, PRICEWATERHOUSECOOPERS (Ireland) Olwyn Alexander is an Audit Partner and Head of Alternative Investment Funds Practice in PwC Ireland...

Robert Mellor, Partner, PRICEWATERHOUSECOOPERS (UK) Robert Mellor is a Corporate Tax Partner and is the Financial Services Tax Markets leader in the UK...

Empowerment And Control: Understanding The Key Benefits And Limitations Of Liquidity, How Can Asset Allocators Use, Optimize And Supplement Managed Accounts In Their Portfolio Allocations?

Nicolas Hirsch Business Development Manager AMUNDI HEDGE AMUNDI HEDGE is a Business Development Manager for Amundi Sales teams...

Nicolas Hirsch is a Business Development Manager for Amundi Sales teams promoting the Amundi Hedge Managed Account Platform...

17.10 25mins UCITS - Hedge Funds & Their Administrative Implementation: The Dark Side Of The Moon

Serge Dollendorf Director ALCEDA FUND MANAGEMENT Serge has been the Director of Set Up & Legal for ALCEDA FUND MANAGEMENT S.A. since 2007...

17.35 NEW GAIM THINKPIECE Re-Aligning Your Strategy To Meet With Investor Needs: Which Product Appeal To The Investor Now & Why?

18.00 - 20.00 A Reception For All Delegates THE GAIM INTERNATIONAL 2010 DRINKS RECEPTION

Day Two Wednesday, 16 June 2010

08.45 Welcome Coffee

Stream A: WINNING INVESTMENT STRATEGIES: Emerging Markets

SPECIAL FOCUS ON LATIN AMERICAN INVESTORS

Where Are We On The Evolution Towards Greater Flexibility On Asset Location & On Shore/Off Shore Regulations?

Moderator: Al Samper Former Chairman Of The Board Of Trustees VIRGINIA RETIREMENT SYSTEM

Al Samper is former Chairman of the Board of Trustee of the Virginia Retirement System and former Chairman of the Board of the Building Authority. He also serves on the advisory board of the Mid-Atlantic Hedge Fund Association...

Ricardo Weiss Managing Director FAPES-BNDES PENSION FUND, BRAZIL Ricardo Weiss is Presently Investment Managing Director at FAPES-BNDES Pension Fund. He is also a Member of the Investment Committee at ASBRAPP...

Diego Icaza Chief Of Strategy & Research BBVA PRIVATE PENSION FUND PERU, AFP HORIZONTE AFP Horizonte has more than USD 5.5 billions of assets under management...

Melvin Escudero Head Of Investment Risk Supervision PERUVIAN INSURANCE SUPERINTENDENCY Mr. Escudero is an economist with more than 18 years of experience in portfolio management and institutional investments...

Plus one other panelist tbc

09.45 EXPERT FACULTY DISCUSSION Are Emerging Markets Decoupling From The Western Economies, How Have They Stood Up To The Crisis & Can We Reconcile Liquidity With Emerging Market Strategies?

Moderator Ed Rogers CEO & CO ROGERS INVESTMENT ADVISORS Ed Rogers is CEO of Tokyo headquartered Rogers Investment Advisors and is an Asian expert. Mr. Rogers Asian career began in 1987 when he was awarded a Princeton in Asia Fellowship...

09.15 Welcome Coffee

08.45 Stream C: MAKING THE MODEL WORK: Attracting Alternative Capital & Seeding Models

09.15 GAIM THINKPIECE Seeding In Practice Case Study: Exploring The Reality Of The Process

Patric de Gentile-Williams, COO FRM PARTNERS Patric de Gentile-Williams joined FCA in August 2007 as Chief Operating Officer to focus on assisting new managers in establishing their businesses...

09.15 Other Panelists To Be Announced End Of April

10.15 EXTENDED NETWORKING BREAK & Morning Coffee GAIM INTERNATIONAL SPEED NETWORKING SESSION 3

08.45 Welcome Coffee

Stream B: TOP PERFORMING STRATEGIES: Fixed Income

09.15 GAIM THINKPIECE Charting The Rise & Rise Of Fixed Income Brunello Nucci, WHITEBIRCH ASSOCIATES

Brunello Nucci has a 40 year career in finance. He has worked with the Bankers Trust Company, Lehman Brothers and BNL. He set up White Birch Associates 15 years ago to assist a small group of international families on strategic asset allocation and risk management.

09.25 EXPERT FACULTY DISCUSSION After A Promising 2009, How Can We Ensure That Fixed Income Is The Darling Of 2010-2011?

Asset Allocators: Brunello Nucci, WHITEBIRCH ASSOCIATES Bio can be found above

Dennis Rhee Co-Founder & Managing Member TRESDALE PARTNERS Dennis Rhee sits on the executive investment and risk management committees of the Tresdale Funds. He has over twenty years of Wall Street experience in roles ranging from management, fixed income sales and trading, derivatives structuring, portfolio and risk management...

Asst Managers: Jeff Kronthal Managing Partner & Co-Chief Investment Officer KLS DIVERSIFIED ASSET MANAGEMENT LP Jeff is the co-Founder and co-CIO of KLS Diversified Asset Management, a fixed income investment advisor in New York...

Other Panelists To Be Announced End Of April

10.05 - YOUR SAY Q&A

10.15 EXTENDED NETWORKING BREAK & Morning Coffee GAIM INTERNATIONAL SPEED NETWORKING SESSION 3

08.45 Welcome Coffee

09.15 Stream C: MAKING THE MODEL WORK: Attracting Alternative Capital & Seeding Models

09.15 GAIM THINKPIECE Seeding In Practice Case Study: Exploring The Reality Of The Process

Patric de Gentile-Williams, COO FRM PARTNERS Patric de Gentile-Williams joined FCA in August 2007 as Chief Operating Officer to focus on assisting new managers in establishing their businesses...

Seeded Firm: Ralph Nacey, Principal WESTSPRING ADVISORS Mr. Nacey is a Principal of WestSpring Advisors, LP. Previously, he was Chief Investment Officer of Brigadier Capital Management, LLC...

Nacey worked for Merrill Lynch, where he headed two different business efforts. First, Mr. Nacey built a North American derivatives structuring desk. Second, he headed a long/short proprietary trading effort that focused on corporate credit and structured finance...

09.35 EXPERT FACULTY DISCUSSION What Are The Benefits & Downsides For These Different Approaches From The Investor & Manager Perspective?

Moderator: Michael Landau Co-Managing Director, UOB GLOBAL CAPITAL Michael Landau is the co-managing director of UOB Global Capital which has a strong role in seeding funds. (see www.uobglobal.com) He has held various senior roles with asset management and investment banking firms in New York, London and Paris...

Panelists: Mona Aboelnaga Kanaan, President and CEO PROCTOR INVESTMENT MANAGERS LLC Mona oversees Proctor's strategic development and acquisition program. Before founding Proctor, Mona co-founded Overture Asset Managers, LLC...

Patric de Gentile-Williams, COO FRM PARTNERS Bio can be found above

Ronnie Wu, Founder & Chief Investment Officer PENJING ASSET MANAGEMENT LTD Penjing Asset Management Ltd is a HK-backed firm with 24 professionals. Ronnie focuses on hedge fund research and selection, overall portfolio construction and macro overlay. As a key management partner, Mr. Wu is also responsible for the overall business direction of Penjing...

Mikael Spångberg, Head Of The Alternative Investment Team, SEB Since 2007, Mikael Spångberg has been the head of the alternative investment team within SEB. The team has a long history of seeding and incubation hedge fund managers. His team also manages a couple of alternative investment strategies e.g. two funds with a dedicated market neutral focus...

10.05 - YOUR SAY Q&A

10.15 EXTENDED NETWORKING BREAK & Morning Coffee GAIM INTERNATIONAL SPEED NETWORKING SESSION 3









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UNIVERSA ASSET  
MANAGEMENT  
Author Of New Research  
On Crowd Behaviour &  
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Lawrence MacDonald  
Lehman Eyewitness  
Author Of  
"A Colossal Failure of  
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Yariv Itah  
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Ricardo Weiss  
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FORTRESS INVESTMENT  
GROUP



Bernard Oppett  
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Rick Sopher  
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